VIA E-MAIL

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NEW MOTOR VEHICLE BOARD			

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STATE OF CALIFORNIA

NEW MOTOR VEHICLE BOARD

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Protestant,

VS.

HYUNDAI MOTOR AMERICA, a California Corporation,

Respondent

Protest No.: PR-1583-18

PROTEST

[Vehicle Code §3060]

(PREHEARING CONFERENCE AND HEARING REQUESTED)

[Consolidation with Protestant's concurrently filed Protest against Respondent requested]

PROTEST PURSUANT TO VEHICLE CODE SECTION 3060

Protestant FAIRFIELD IMPORTS THREE, LLC, dba Momentum Hyundai, a California Limited Liability Company ("Momentum Hyundai," "Dealer," or "Protestant"), through its attorneys, hereby files this Protest pursuant to Vehicle Code section 3060 and alleges as follows:

- 1. Momentum Hyundai is a duly licensed California new motor vehicle dealer doing business at 2775 Auto Mall Parkway, Fairfield, CA, 94533, and its telephone number is (707) 402-5700
- Momentum Hyundai is represented in this matter by Halbert B. Rasmussen of Scali
 Rasmussen whose address is 800 Wilshire Boulevard, Suite 400, Los Angeles, CA, 90017 and

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telephone number is (213) 239-5622.

- 3. Respondent HYUNDAI MOTOR AMERICA, a California Corporation ("HMA") is a licensed vehicle manufacturer / distributor whose principal office is located in the State of California. HMA's mailing address is 10550 Talbert Avenue, Fountain Valley, CA, 92708, and its telephone number is (714) 965-3000. The notice to which this protest relates was signed by Bob Kenney, General Manager, Western Region, at the address set forth above.
- 4. Momentum Hyundai is a "franchisee" as defined under Vehicle Code section 331.1 and HMA is a "franchisor" as defined under Vehicle Code section 331.2.
- 5. Momentum Hyundai sells new motor vehicles and associated parts, accessories, and service pursuant to a written agreement and "franchise," as defined in Vehicle Code section 331, entered into by and between Momentum Hyundai and HMA, all of which being subject to the jurisdiction of the New Motor Vehicle Board (hereinafter the "Board").
- 6. On or about November 30, 2018, Momentum Hyundai received a letter from HMA dated November 30, 2018, (the "Notice") purporting to give Momentum Hyundai 15-day notice of termination of Momentum Hyundai's franchise as a HMA dealer. The Notice failed to comply with the requirements of law and the franchise for giving notices of termination.
- 7. As alleged by Protestant in its concurrently filed protest, on or about November 29, 2018, Momentum Hyundai also received a separate letter from HMA dated November 28, 2018 also purporting to give Momentum Toyota 15-day notice of termination of Momentum Toyota's franchise as a HMS dealer. The Notice failed to comply with the requirements of law and the franchise for giving notices of termination. Protestant requests the Board to consolidate the instant Protest with said earlier Protest.
- 8. At no time has Momentum Hyundai agreed to, or acquiesced in, or otherwise indicated any approval whatsoever for the purported termination of the franchise.
- 9. Momentum Hyundai denies that the reasons for termination set forth in the Notice 00150208.1

are true and generally denies each and every allegation contained in the Notice. Momentum Hyundai avers that the reasons for termination set forth in the Notice are misleading.

- 10. Momentum Hyundai denies that any of the reasons for termination set forth in the Notice (whether true or not) constitute valid contractual grounds for termination under the franchise agreement.
- 11. Momentum Hyundai furthermore denies that good cause exists under the existing circumstances for terminating Momentum Hyundai's franchise. By way of example, and among other legal and factual contentions, the following reflect the lack of such good cause:
 - (a) Momentum Hyundai has transacted and is transacting an adequate amount of business compared to the business available to it;
 - (b) Momentum Hyundai has made a substantial and permanent investment in the dealership, which will be damaged if HMA's purported termination of Momentum Hyundai's franchise is allowed;
 - (c) It would be injurious to the public welfare for Momentum Hyundai's franchise to be terminated by HMA;
 - (d) Momentum Hyundai has adequate motor vehicle sales and service facilities, equipment, vehicle parts, and qualified service personnel to reasonably provide for the needs of buyers and owners of HMA's same-make products in the market area and is rendering adequate service to the public;
 - (e) The extent of Momentum Hyundai's noncompliance, if any, with the terms of the franchise agreement is legally privileged by virtue of provisions of the Vehicle Code and other applicable law and/or excused and, in any event, lacks sufficient materiality to warrant termination.
 - (f) Momentum Hyundai is informed and believes and thereon alleges that the purported termination runs contrary to numerous and substantial legal, equitable,

and contractual obligations of HMA and rights of Momentum Hyundai including but not limited to those set forth in Vehicle Code, sections 3060, 11713.2, 11713.3, and 11713.13, including, but not limited to the following: HMA's breach of the exclusivity provisions of the franchise and applicable law by directly and unfairly competing with Momentum Hyundai; HMA's failure and refusal to recognize and treat Momentum Hyundai as a dealer generally and as a dealer able to represent certain models within the line-make and its notification to Momentum Hyundai's customers for HMA that Momentum Hyundai is no longer a dealer; and by HMA conducting its vehicle sales and other competitive activities in California in contravention of applicable law, including required dealer licensure under the Vehicle Code.

- 12. Any contention of HMA that Momentum Hyundai failed to cure purported breaches on its part or had agreed to termination under certain circumstances is incomplete, inaccurate, insufficient to constitute good cause to terminate, contrary to applicable law, and subject to Momentum Hyundai's averments set forth above.
- 13. Momentum Hyundai and its attorneys desire to appear before the Board and to have a hearing on this Protest, it being estimated that the time required for hearing will be approximately ten days.
 - 14. Momentum Hyundai requests a prehearing conference.

PRAYER

WHEREFORE, Momentum Hyundai prays for relief as follows:

 That the Board order HMA to refrain from terminating the franchise of Momentum Hyundai, and from taking any acts that treat Momentum Hyundai as terminated or otherwise not a HMA dealer, including an order prohibiting HMA from competing with Momentum Hyundai

as a dealer and from making public statements in derogation of Momentum Hyundai's status as a HMA dealer, unless and until the Board overrules this Protest.

- 2. That the Board hold a hearing and based on the evidence and proof produced therein determine that good cause does not exist for the termination of Momentum Hyundai's franchise and thereby sustain this Protest; or if the Board does not enter such an order, that the Board conditionally sustain this Protest on such terms as comport with the Board's authority under Vehicle Code section 3067; or, if the Board does not enter the orders aforesaid, that any order overruling this Protest be conditioned in such a manner as shall preserve Momentum Hyundai's rights under applicable law, including but not limited to Vehicle Code sections 11713.2, 11713.3 and 11713.13.
 - 3. For such other rulings and relief as the Board deems just and equitable.

DATED: December 7, 2018

SCALI RASMUSSEN

By:

CHRISTIAN SCALI, ESQ.
HALBERT RASMUSSEN, ESQ.
Attornava for Protestant

Attorneys for Protestant,

FAIRFIELD IMPORTS THREE, LLC

PROOF OF SERVICE 1 2 I am a citizen of the United States. My business address is The Scali Law Firm, 800 Wilshire Boulevard, Suite 400, Los Angeles, California 90017. I am employed in the County of 3 Los Angeles where this service occurs. I am over the age of 18 years, and not a party to the within action. 4 On the date below, according to ordinary business practice, I served the foregoing 5 documents described as: 6 **PROTEST** 7 on the interested parties to this action in the manner described below and addressed as follows: 8 **PLEASE SEE ATTACHED SERVICE LIST*** 9 10 (BY E-MAIL) On this date, I personally transmitted the foregoing document(s) via electronic mail to the e-mail address(es) of the person(s) on the attached service list 11 before 5:00 p.m., Pacific Standard Time. 12 (BY MAIL) I am readily familiar with my employer's business practice for collection X and processing of correspondence for mailing with the U.S. Postal Service, and that 13 practice is that correspondence is deposited with the U.S. Postal Service the same day as the day of collection in the ordinary course of business. On this date, I placed the 14 document(s) in envelopes for collection and mailing following ordinary business practices. 15 16 I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct. 17 Executed on **December 7, 2018,** at Los Angeles, California. 18 19 Ashley Langill Declarant 20 21 22 23

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SERVICE LIST

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In the Matter of the Protest of FAIRFIELD IMPORTS THREE, LLC v. HYUNDAI MOTOR AMERICA.

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PROOF OF SERVICE

Protest No.: New Motor Vehicle Board Via Electronic Mail Only 1507 – 21st Street, Suite 330 Sacramento, CA 905814 Email: nmvb@nmvb.ca.gov HYUNDAI MOTOR AMERICA. c/o Via Postal Mail Only National Registered Agents, Inc. 818 West Seventh Street, Suite 930 Los Angeles, CA 90017 HYUNDAI MOTOR AMERICA. Via Postal Mail Only Attn: Bob Kenney 10550 Talbert Avenue Fountain Valley, CA 92708